

Coventry Health Care of Delaware and Nanticoke Health Services End Relationship

For immediate release

Media contact

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Effective November 15, 2009, Nanticoke Memorial Hospital in Seaford, Delaware will no longer be a participating hospital with Coventry. Following receipt of a letter from Nanticoke Health Services stating that it would terminate its contract with Coventry if requested increases were not agreed to, Coventry entered into a series of discussions with Nanticoke to provide reasonable increases. These negotiations have been unsuccessful to date.

"The increases that Nanticoke demanded were so significant that we had little choice but to accept their termination. As an example, in the case of emergency room services, the triple digit percentage increase they were demanding was excessive," said Denise Croce, COO of Coventry Health Care of Delaware, Inc. "Ever increasing medical costs represent a burden on small employers and the people who work for them. We hear every day from employers who say they can't afford the rising costs of care, and on behalf of our clients, we simply could not accept Nanticoke's demands."

Coventry members will receive letters providing more information on this change. In the meantime, members with questions may call Coventry's Customer Service Department at (800) 833-7423.

Coventry will continue to work with Nanticoke, Coventry members and employers to limit the impact of this contract dispute.

About Coventry Health Care of Delaware, Inc.

Coventry Health Care of Delaware, Inc. (CHCDE) is a wholly owned subsidiary of Coventry Health Care, Inc. CHCDE operates from offices in Wilmington, Delaware. The company is organized as a health maintenance organization providing health insurance products and services to employers and individuals throughout the State of Delaware.
